

How can we help?

WINNING WITH AIG



Marine

Underwriting Sweet Spots

Preferred Clients



Cargo



- Manufacturers
- Heavy industries
- Importers
- Exporters
- Tech companies
- ...from multinationals to SMEs



Logistics



Logistics companies' revenues > \$30m



Marine Liability



- Terminal operators
- Port authorities
- P&I – blue and brown water
- Ship repairers
- Charterers
- Marine construction maintenance



Specialty Marine



AIG Construction clients (Project Cargo and Delayed Start-Up cover)

AIG Marine Differentiators



Loss Control

- World-class team of Marine Loss Control Engineers worldwide.
- E.g. experienced master mariners, to help clients identify exposures and minimise their risks.



Marine Captives

- Extensive captive portfolio (Cargo, Logistics and Marine Liability).
- Experience partnering with clients to innovate and manage their total cost of risk.



Multinational

- Deep multinational experience and understanding of clients' local needs.
- Extensive global network and alignment with AIG's multinational Centre of Excellence.



General Average

- AIG Marine is able to issue a single global average bond.



Claims First: Local

- Our global marine claims team handles claims onsite – worldwide.
- Rapid handling and settlement process for claims below \$10,000.



Claims First: Promise

- After coverage for a marine cargo loss is confirmed.
- We advance up to 50% of the agreed loss estimate within 7 days.

Our Nordic Marine Leaders

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* Risk capacity: guide only - every case written on its merits

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